



# A Note from 2017 President John Head

We all want to better serve our neighbors, residents, and visitors alike while maintaining a good balance of family,



work, and fun. We have an amazing group of professionals who can't always run off to training or seminars outside of the area, so my goal is to expand **motivational training** and **skill development** opportunities for our members. Look for more details at [outerbanksrealtors.com](http://outerbanksrealtors.com).

## Upcoming Education

- Feb 1<sup>st</sup> Grievance/Pro Standards Committee Training ~ OBAR ~ 9a
- Feb 6-7 CE with Bill Gallagher  
BICUP Feb 6 ~ Hilton ~ 130p  
GenUP Feb 7 ~ Hilton ~ 830a  
Elective Feb 7 ~ Hilton ~ 130p
- Feb 9<sup>th</sup> OBAR Leadership Orientation  
Hatteras Realty ~ Avon ~ 9a ~ Open to All
- Mar 6<sup>th</sup> *A Strategic Year* w/Jo Mangum  
Early Bird \$85 ~ Comfort Inn ~ 9a-5p
- Mar 7-8 *Strategic Listing Specialist* w/Jo Mangum ~ Early Bird \$175 ~  
Comfort Inn ~ 9a-5p
- Mar 21<sup>st</sup> CE with Travis Everett  
GenUP 830a ~ Elective 130p ~ Comfort Inn
- Mar 23<sup>rd</sup> *0-60 Home Sales a Year*  
A CRS Course with James Nelis ~ OBAR ~ 830a-5p
- May 23-24 CE with Mark Given  
BICUP May 23 ~ Ramada ~ 830a  
GenUP May 24 ~ Ramada ~ 830a  
Elective May 24 ~ Ramada ~ 130p

## Upcoming Events

- Jan 24-27 NC REALTORS® Meetings  
Quest & Inaugural ~ Winston Salem
- Jan 31<sup>st</sup> Non-CE Coordinating Cmte  
OBAR ~ 9a ~ Open to all
- Feb 2<sup>nd</sup> Board of Directors OBAR ~ 9a
- Feb 15<sup>th</sup> BIC Breakfast ~ Kelly's ~ 8a
- Feb 24<sup>th</sup> Disaster Relief Bowling  
Tournament at OBX Bowling ~ 6p
- Mar 16<sup>th</sup> Member Social ~ Kelly's ~ 530-7p
- Mar 30<sup>th</sup> General Membership Meeting  
Captain George's, KDH ~ 830a
- Apr 24-26 NC REALTORS®  
Legislative Meetings ~ Raleigh

Find the latest anytime at:

January 2017 ~ We fly again in March, so until then surf [outerbanksrealtors.com](http://outerbanksrealtors.com)

## JP Peron: REALTOR® of the Year



Congratulations to our 2016 OBAR REALTOR® of the Year **Jean-Paul "JP" Peron** of The Outer Banks Real Estate Company! This award recognizes those who have served, not only the real estate profession, but also their communities.

## Do you know a Good Neighbor?

Modeled after the NAR Good Neighbor Awards, the OBAR Good Neighbor League recognizes individual REALTORS® on the Outer Banks who have made an impact on their community as a volunteer.



It only takes a moment to nominate a Good Neighbor! Visit [outerbanksrealtors.com/gnl](http://outerbanksrealtors.com/gnl) today!

## Reward Yourself – NEW Affiliate Referral Reward Program

Are your vendors affiliate members of OBAR? Bring them on board and you could receive a referral reward equal to 5% of new affiliate/sponsor dues, or 5% of the increase for affiliate/sponsors stepping up to a higher level.

Contact Karen for more information at 252-441-4036.

*Thank you for posting and sharing*

*The OBAR Flyer!*

