



GRADUATE,  
REALTOR®  
INSTITUTE

## BECOME A GRI

The North Carolina GRI program curriculum is facilitated by NC REALTORS® and is tailored to meet the needs of our members and the educational standards established by the National Association of REALTORS® (NAR).

### LIVE CORE COURSES (32 hours)

The four live core courses are required to complete the designation. Local associations around the state host the courses throughout the year.

### ONLINE CORE COURSES (16 hours)

The four online core courses are required to complete the designation. You can take them at any time and you can take up to 45 days to complete each course.

### ELECTIVE HOURS (12 hours)

The final 12 elective hours of the program can be completed in a variety of ways. Visit [ncrealtors.org/GRI](http://ncrealtors.org/GRI) to view our flexible elective options.

— ONLY —  
**60** TOTAL COURSE  
**HOURS**



### FLAUNT YOUR PROFESSIONALISM

By earning your GRI you can show your customers and the public that you have a solid educational foundation on which to base your services.



### BUILD YOUR CONFIDENCE

Past graduates consistently say they love their GRI because it gave them confidence in their own skills and credibility with clients—essential components for building a successful real estate career.



### INCREASE YOUR EARNINGS

REALTORS® who pursue professional designations have a distinct competitive edge as a result of their increased expertise and marketability. Studies prove the more knowledgeable real estate professionals are, the more they earn. NAR reports those with a designation earn over \$27,600 more annually than non-designees.



### EXPAND YOUR NETWORK

Earn important networking opportunities while enhancing your business with fellow colleagues. Gain an expanded network of fellow real estate professionals that can assist you in generating leads and referrals.



### BROADEN YOUR EDUCATION

Many GRI courses (live and online) offer optional continuing education (CE) credit. The GRI designation also counts as an elective toward the ABR designation.



### ENJOY YOUR LIFETIME COST

Did you know the GRI is the only designation that doesn't require you to pay or renew dues? Once you earn your GRI, you have earned it for life with no annual dues.