

**4**  
LIVE COURSES

+

**4**  
ONLINE COURSES

+

**12**  
ELECTIVE CREDITS

## Live Course Series Requirements:

- GRI 101: ABC's of Financing
- GRI 102: Balancing Business Risks & Ethics
- GRI 103: Business Planning
- GRI 104: Technology Tools & Resources

## Online Course Series Requirements:

- GRI 201: Mastering Real Estate Negotiations
- GRI 202: Meeting the Needs of Buyers & Sellers
- GRI 203: Successful Buyer Client Systems
- GRI 204: Successful Seller Client Systems

## Elective Credit Requirements:

- Option A: Transaction Credit** (1 Transaction = 2 Hours of Elective Credit)
- Option B: Additional Online Courses** (Each Course = 4 Hours of Elective Credit)
  - + Contract Law for Real Estate Professionals
  - + Real Estate Investing Made Clear
  - + Understanding the Anatomy of a House
- Option C: Attend the NC REALTORS® Annual Convention & Expo** (4 Hours of Elective Credit)

**Option D: REBAC Designations**

**4 Credit Hours**

Course completion must be within the last 5 years.

- Generation Buy
- New Home Construction & Buyer Representation
- Real Estate Marketing Reboot
- e-PRO®
- At Home with Diversity (AHWD®)
- Broker Price Opinion Resource (BPOR®)
- Military Relocation Specialist (MRP®)
- Resort & Second-Home Property Specialist (RSPS®)
- Short Sales & Foreclosure Resource (SFR®)

**12 Credit Hours**

Course Completion must be within the last 10 years.

- Accredited Buyers Representative (ABR®)
- Seller Representative Specialist (SRS®)
- Seniors Real Estate Specialist (SRES®)
- Accredited Buyer Representative Manager (ABRM)
- Certified Commercial Investment Member (CCIM)
- Certified International Property Specialist (CIPS®)
- Certified Property Manager (CPM®)
- Certified Real Estate Brokerage Manager (CRB)
- Certified Residential Specialist® (CRS®)
- Society of Industrial and Office REALTORS® (SIOR®)

## Graduation Requirements:

- Submit graduation application and fee. (*Please allow up to 4 – 6 weeks for processing*)

### REQUIREMENT DETAILS

All GRI Designation requirements must be completed within 5 years of the first class GRI Requirements can be completed in any order

### QUESTIONS ABOUT GRI?

Savanna Tandski  
standski@ncrealtors.org  
336.808.4239